

## **JEWELRY**

Karen McManus

The pieces of jewellery received for the sale was 100 less than last year, and consequently sales were less; \$4171 last year vs. \$2867 this year.

Approximately 41% of items were sold. Items that were in the sale for two years and did not sell have been removed from inventory.

Some issues that will be addressed for the next sale:

- We will be looking for better ways to display jewelry

- We will look for alternate ways to tag and label small items.

- A list was made of requested items and we will attempt to make some of these, including:

  - Felted flower brooches/pins for hats

  - Shawl pins, especially wooden ones

  - Brooches of all kinds

  - "Fancy" button bracelets with chain, nice clasps

  - Larger size bracelets

  - Adjustable memory wire bracelets

  - Magnetic clasps for bracelets

  - Hair clips and barrettes

New this year were rings and clip-on earrings. These sold well but we need better display and labelling.

Things we would like to add for next year:

- Halloween and Christmas theme jewelry

- Anklets and toe rings

- Other "specialty" jewelry