

CUSTODIAN: Karen McManus

The Jewelry Booth received 692 items for the sale, with only 148 of those carried over from last year's sale, so there was a good inventory of 544 new items. Total sales results were: 302 items sold, producing \$4110 in sales. These are wonderful results. Nineteen people were identified as contributors of the 494 items and 198 items were donated anonymously. Some items were returned to their creators, and 255 items will be carried forward to the next sale.

BES SELLERS:

- Earrings (59%)
- Buttons, (52%)
- Brooches (45%)
- Necklaces (40%)
- Bracelets (40%)

Some things that didn't sell as well as expected were button bracelets, knit necklaces, necklace and bracelet sets, and key chains. Next year will be an opportunity to find new ways to market these items, and to find new items to make for the sale.

Purse charms have been suggested as one possible returning item. I hope the jewelers who have contributed will be excited by the challenge of creating new products.

I want to thank everyone who helped me in my first year as jewelry custodian. It was amazing to see how many people offered such kind and generous assistance and advice, and made this a wonderful experience for me. Karen McManus.